Assess Your Strategic Thinking Skills

Rate each of the following aspects as you believe others would rate you. In the following, you can interpret the term "unit" to refer to your team or department. You can interpret the term "customers" to refer to those whom your unit directly serves now. You can interpret the term "trends" to refer to major changes that could influence your unit and/or your customers, for example, trends in politics, economics, society and technologies. This assessment is self-scoring - you decide what aspects that you want to work on. (This assessment is not about the leadership skills needed to implement the strategic plans produced from strategic thinking.)

1. I know what our customers' needs are and if our unit is meeting them effectively.
   Never   Rarely   Usually   Very Often   Always

2. I know what trends are likely to affect our customers in the next year.
   Never   Rarely   Usually   Very Often   Always

3. I know what the effects of those trends are likely to be on our customers.
   Never   Rarely   Usually   Very Often   Always

4. I know what trends are likely to affect our unit in the next year.
   Never   Rarely   Usually   Very Often   Always

5. I know what the effects of those trends are likely to be on our unit.
   Never   Rarely   Usually   Very Often   Always

6. I regularly solicit feedback from others about relevant trends.
   Never   Rarely   Usually   Very Often   Always

7. I know at least one tool to analyze the effects of trends on customers and our unit.
   Never   Rarely   Usually   Very Often   Always

8. I regularly solicit feedback from others when analyzing trends.
   Never   Rarely   Usually   Very Often   Always

9. I know how to differentiate what is urgent versus what is important.
   Never   Rarely   Usually   Very Often   Always

10. I know how to make decisions based on all of the strategic considerations.
    Never   Rarely   Usually   Very Often   Always

11. I regularly solicit input from others when making important decisions.
    Never   Rarely   Usually   Very Often   Always

12. I know how to analyze the impacts of decisions on others.
    Never   Rarely   Usually   Very Often   Always

13. I know how to prioritize decisions and translate them into realistic goals.
    Never   Rarely   Usually   Very Often   Always

14. I make sure that strategic decisions are communicated to relevant stakeholders.
    Never   Rarely   Usually   Very Often   Always

15. I am able to recognize when plans must change and how to change them.
    Never   Rarely   Usually   Very Often   Always