



Assess Your Strategic Thinking Skills

Rate each of the following aspects *as you believe others would rate you*. In the following, you can interpret the term "unit" to refer to your team or department. You can interpret the term "customers" to refer to those whom your unit directly serves now. You can interpret the term "trends" to refer to major changes that could influence your unit and/or your customers, for example, trends in politics, economics, society and technologies. This assessment is self-scoring - you decide what aspects that you want to work on. (This assessment is not about the leadership skills needed to implement the strategic plans produced from strategic thinking.)

1. I know what our customers' needs are and if our unit is meeting them effectively.
Never Rarely Usually Very Often Always
2. I know what trends are likely to affect our customers in the next year.
Never Rarely Usually Very Often Always
3. I know what the effects of those trends are likely to be on our customers.
Never Rarely Usually Very Often Always
4. I know what trends are likely to affect our unit in the next year.
Never Rarely Usually Very Often Always
5. I know what the effects of those trends are likely to be on our unit.
Never Rarely Usually Very Often Always
6. I regularly solicit feedback from others about relevant trends.
Never Rarely Usually Very Often Always
7. I know at least one tool to analyze the effects of trends on customers and our unit.
Never Rarely Usually Very Often Always
8. I regularly solicit feedback from others when analyzing trends.
Never Rarely Usually Very Often Always
9. I know how to differentiate what is urgent versus what is important.
Never Rarely Usually Very Often Always
10. I know how to make decisions based on all of the strategic considerations.
Never Rarely Usually Very Often Always
11. I regularly solicit input from others when making important decisions.
Never Rarely Usually Very Often Always
12. I know how to analyze the impacts of decisions on others.
Never Rarely Usually Very Often Always
13. I know how to prioritize decisions and translate them into realistic goals.
Never Rarely Usually Very Often Always
14. I make sure that strategic decisions are communicated to relevant stakeholders.
Never Rarely Usually Very Often Always
15. I am able to recognize when plans must change and how to change them.
Never Rarely Usually Very Often Always